



R. Gregory Neid, CMA

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Success comes from the passion to create the very best environment for the elderly people we serve. This means great locations, buildings and technology; but above all it takes commitment to human services excellence.

We believe that good businesses must be lean in order to execute well. It is rare that excessive labour can solve a problem. It is always true that well-chosen, well-managed, well-trained, committed people can deliver exceptional services. This is business success.

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| Positions | <ul style="list-style-type: none">▪ Vice President Finance / Executive Vice President, \$200 million Weston Food Processing Division. Approximately 1,000 employees▪ Executive Vice President, Compleat Health Corporation▪ President, TGEA Management Inc.▪ President, Gold River CareHomes Inc. |
| Assisted Living | <ul style="list-style-type: none">▪ Managed over 30 retirement and nursing homes in Ontario▪ Designed and developed homes in Kitchener, Waterloo Cambridge Area. Partnered with Hallman Group.▪ Acted as receiver manager for Transamerica Life, Royal Life, Standard Trust and CIBC |
| Owner Operator | <ul style="list-style-type: none">▪ La Chaumiere, Belle River, Ontario▪ Bankside Terrace, Kitchener▪ Terrace on the Square, Waterloo▪ Queens Square Terrace, Cambridge▪ RiverView Terrace, Brantford▪ Internet company, specializing in on-line systems for diverse industries |
| Unique Expertise | <ul style="list-style-type: none">▪ Retirement home design▪ Marketing▪ Personnel and team building▪ Software and elderly care delivery technology |
| Business Philosophy | <ul style="list-style-type: none">▪ Create a “contagious” culture▪ Great facilities, well decorated and appealing to our clients▪ High perceived value to our clients▪ Strong community relations▪ Long term commitment to employees and customers |

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Personal

- Married to Lesleigh, 41 years, 2 children, 3 grand-children
- Live in Oakville, love music the water and life in general
- Work for other boards and charities

Narrative 1987-1990

Began in the retirement home business in 1987 with Compleat Health Corporation. Compleat was a collection of retirement and nursing homes in the early days of this business. Public company, undercapitalized, poor management. I was hired to turn it around. Interest rates climbed too quickly, company failed. I personally was contracted by CIBC to continue work-outs, and sell properties.

1990-1994

Formed a receivership company specializing in retirement and nursing homes. Work-outs, turnarounds and sales of properties for: CIBC, Transamerica Life, Royal Life, Standard Trust.

1993-1999

Acquired property in partnership with Peter Hallman in Kitchener. Designed and built 3 retirement homes (300 beds + some commercial leasing space). Also purchased and refitted a fourth property in Brantford.

Hallman's were significant investors in the Kitchener / Waterloo market place. Properties set a new standard in the retirement home industry. Peter Hallman was killed in a motorcycle accident in 1999. Properties eventually sold to Chartwell.

1999-present

Own and operate RiverView Terrace in Brantford.

Managed two of the most expensive properties in Toronto: "4 Teddington Place" and "921 Millwood" for Tom Schwartz (President and CEO Capreit which has over 28,000 apartment units in Canada).

Consulted in design and operation for Mountainview Residence, Georgetown. Managed property for first 2 years of operation.